



LEFKI THEOPHANOUS

TRAINEE BROKER

Global Trainee Broker Programme
2023 Trainee Cohort

London



ROTATIONS

Gas
Tankers

“I've been involved in various aspects of support broking operations, from tracking vessels to creating position lists.”

My decision to apply for the programme was influenced by my academic background in International Maritime Business. The trainee programme was the perfect opportunity to merge my academic knowledge with practical experience in the shipping industry.

The charm of shipbroking for me lies in its dynamic nature and its direct correlation with global events. Shipbrokers analyse ever-changing market trends, where factors like geopolitical tensions and pandemics can significantly impact decision-making. I was drawn to the challenge of making swift, informed decisions in fast-paced environments.

Throughout the programme, I've rotated through different departments, including Gas and Tankers. I've been involved in various aspects of support broking operations, from tracking vessels to creating position lists. Additionally, I've been engaged in a long-term project aimed at leveraging on interdepartmental connections.

I am really enjoying the exposure to different markets and the diverse range of people I interact with. It's providing me with a comprehensive understanding of the complexities within the industry and broadened my perspective on broking operations.

The skills for success in this role extend beyond technical knowledge and include strong communication, teamwork, and adaptability. These soft skills have been instrumental in navigating the challenges and opportunities presented during my rotations. I would advise fostering curiosity, maintaining awareness of industry developments, and demonstrating energy and passion for the shipping sector. Embracing these qualities will enhance your performance in this role.

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